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## UNIVERSITY CONTRACT AWARD

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DATE ISSUED: May 1, 2023

COMMODITY: Household Appliances (Non-Commercial)

CONTRACT#: UC-23-KA123022

FOR THE UNIVERSITY OF CONNECTICUT- ALL CAMPUSES, UCHC, AND CCPG MEMBERS

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Payment Terms: See Below

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TERMS OF CONTRACT:

- A. The University of Connecticut will issue purchase orders as required for the purchase of Household Appliances. A quote must be issued to the UConn representative referencing the Contract # and reflecting the applicable discount.
- B. The term of this contract shall be from May 1, 2023, to June 30, 2026, with options to renew for two (2) additional one (1) year terms upon the agreement of the parties.

1 <sup>st</sup> Extension	7/1/2026 to 6/30/2027	
2 <sup>nd</sup> Extension	7/1/2027 to 6/30/2028	Final

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NAMES AND ADDRESSES OF AWARDEES:

This is a multiple award to four suppliers:

- **A&R Appliance Parts & Services Inc. dba Keith's Appliances**
- **Breakaway Retail Enterprise Inc. d/b/a Manny's Appliance**
- **Business Services**
- **P.C. Richard & Son Long Island Corporation DBA P.C. Richard and Son**

**Supplier name, contact information and discounts below.**

**1) A&R Appliance Parts & Service Inc. dba Keith's Appliances**

320 W. Thames St/ (Rt. 32)

Norwich, CT 06360

Ph 860-889-2093

Contact: Linna Micelli

Email: [linnam@keithsappliances.com](mailto:linnam@keithsappliances.com)

Terms: 2% 15 Net 45

## Discount List/Manufacturers

	A&R Appliance Parts & Service Inc. D.B.A Keith's Appliances
Group 2.3: Pricing: General	
2.3.1 Bidders shall submit the offered discount schedules based on Manufacturer (i.e., Frigidaire, Whirlpool, LG, etc. current list price less quoted discount = net price).	I understand
2.3.2 Discount Schedule: Bidders must supply a discount schedule for their entire appliance product line.	I understand
2.3.3 Discount Schedule: Bidders must be able to provide additional discounts on larger quantity purchases due to economies of scale.	I understand
Group 2.4: Pricing List: Manufacturers - Less Discount %	
2.4.1 GE: Discount %	10
2.4.2 Frigidiaire: Discount %	10
2.4.3 Hotpoint: Discount %	10
2.4.4 Whirlpool: Discount %	10
2.4.5 LG: Discount %	10
2.4.6 Samsung: Discount %	10
2.4.7 Sharp: Discount %	10
2.4.8 Kenmore: Discount %	0
2.4.9 Maytag: Discount %	10
2.4.10 Kitchenaid: Discount %	10
2.4.11 Bosch: Discount %	10
2.4.12 Jenn-Aire: Discount %	0
2.4.13 Wolf: Discount %	0
2.4.14 Viking: Discount %	0
2.4.15 Sub Zero: Discount %	0
2.4.16 Thermador: Discount %	0
2.4.17 Meile: Discount %	0
2.4.18 Speed Queen: Discount %	10
2.4.19 Additional Manufacturers: Discount %	UMRP Manufacturers such a Wolf, Sub Zero, Thermador, Jenn-Air, etc will not be given a % discount unless authorized by the manufacturer. This is based on scope of work, and is project specific. Any appliance supplier that would give lower pricing without specific project authorization would be in UMRP violation, and would risk losing the ability to sell the UMRP protected brand. Keith's appliances will pre-authorize the 10% discount on all other brands (not UMRP) regardless of scope of work, and size of project. Keith's appliances may be able to provide larger discount % depending on the project size and manufacturer agreement.

2.4.20 Please provide volume purchase pricing: Discount %	As needed.
2.4.21 Additional Manufacturers: Please provide volume purchase pricing -Discount %	1 unit.

**2) Breakaway Retail Enterprise Inc. d/b/a Manny's Appliance**

51 River Street  
Greenfield, MA 01301  
Contact: Jim Bertier  
Phone: 413-777-7658

Email: [greenfield@mannystv.com](mailto:greenfield@mannystv.com)  
Contact: Stephanie Dupuis  
Phone: 978-895-6441  
Email: [stephanie.mannystv@yahoo.com](mailto:stephanie.mannystv@yahoo.com)

Payment Terms: Net 45

Discount List/Manufacturers

	<b>Breakaway Retail Enterprise Inc. D.B.A Manny's Appliance</b>
Group 2.3: Pricing: General	
2.3.1 Bidders shall submit the offered discount schedules based on Manufacturer (i.e., Frigidaire, Whirlpool, LG, etc. current list price less quoted discount = net price).	I understand
2.3.2 Discount Schedule: Bidders must supply a discount schedule for their entire appliance product line.	I understand
2.3.3 Discount Schedule: Bidders must be able to provide additional discounts on larger quantity purchases due to economies of scale.	I understand
Group 2.4: Pricing List: Manufacturers - Less Discount %	
2.4.1 GE: Discount %	5%
2.4.2 Frigidaire: Discount %	5%
2.4.3 Hotpoint: Discount %	5%
2.4.4 Whirlpool: Discount %	5%
2.4.5 LG: Discount %	5%
2.4.6 Samsung: Discount %	5%
2.4.7 Sharp: Discount %	5%
2.4.8 Kenmore: Discount %	0
2.4.9 Maytag: Discount %	5%
2.4.10 Kitchenaid: Discount %	5%
2.4.11 Bosch: Discount %	5%
2.4.12 Jenn-Aire: Discount %	0
2.4.13 Wolf: Discount %	0
2.4.14 Viking: Discount %	0
2.4.15 Sub Zero: Discount %	0
2.4.16 Thermador: Discount %	0

2.4.17 Meile: Discount %	0
2.4.18 Speed Queen: Discount %	5%
2.4.19 Additional Manufacturers: Discount %	It is very hard to give a set discount across the board on all brands. All of the discounts listed are a minimum discount. There will be situations where the discounts could be larger. It will be on a case by case basis but 5% will be the starting point.
2.4.20 Please provide volume purchase pricing: Discount %	On any orders over 10 total pieces and additional 5% will be given. All prices include Delivery and normal hookup on items that are not built in or gas appliances. Any appliance that needs a plumber by CT. code will not be installed.
2.4.21 Additional Manufacturers: Please provide volume purchase pricing - Discount %	Please be aware that discounts are great but our service is also a huge part of what sets us apart from our competitors. We have a 14 appliance techs and over 30 person delivery team.

### 3) Business Services

520 7<sup>th</sup> Street West

1282

Palmetto, FL 34220

Contact: Terry Brunning

Phone: 619-366-1794

Email: [terry@businessservicesolutions.org](mailto:terry@businessservicesolutions.org)

Payment Terms: 2% 15 Net 45

#### Discount List/Manufacturers

	Business Services Solutions
Group 2.3: Pricing: General	
2.3.1 Bidders shall submit the offered discount schedules based on Manufacturer (i.e., Frigidaire, Whirlpool, LG, etc. current list price less quoted discount = net price).	I understand
2.3.2 Discount Schedule: Bidders must supply a discount schedule for their entire appliance product line.	I understand
2.3.3 Discount Schedule: Bidders must be able to provide additional discounts on larger quantity purchases due to economies of scale.	I understand
Group 2.4: Pricing List: Manufacturers - Less Discount %	
2.4.1 GE: Discount %	5% Off Manufacturers MSRP
2.4.2 Frigidaire: Discount %	5% Off Manufacturers MSRP

2.4.3 Hotpoint: Discount %	5% Off Manufacturers MSRP
2.4.4 Whirlpool: Discount %	5% Off Manufacturers MSRP
2.4.5 LG: Discount %	5% Off Manufacturers MSRP
2.4.6 Samsung: Discount %	5% Off Manufacturers MSRP
2.4.7 Sharp: Discount %	5% Off Manufacturers MSRP
2.4.8 Kenmore: Discount %	5% Off Manufacturers MSRP
2.4.9 Maytag: Discount %	5% Off Manufacturers MSRP
2.4.10 Kitchenaid: Discount %	5% Off Manufacturers MSRP
2.4.11 Bosch: Discount %	5% Off Manufacturers MSRP
2.4.12 Jenn-Aire: Discount %	5% Off Manufacturers MSRP
2.4.13 Wolf: Discount %	5% Off Manufacturers MSRP
2.4.14 Viking: Discount %	5% Off Manufacturers MSRP
2.4.15 Sub Zero: Discount %	5% Off Manufacturers MSRP
2.4.16 Thermador: Discount %	5% Off Manufacturers MSRP
2.4.17 Meile: Discount %	5% Off Manufacturers MSRP
2.4.18 Speed Queen: Discount %	5% Off Manufacturers MSRP
2.4.19 Additional Manufacturers: Discount %	Offering 5% Off Manufacturers MSRP for any Manufacturers Appliances & Kitchen Equipment not listed. Offering 5% off all parts needed for the installation of the Appliances & Kitchen Equipment.
2.4.20 Please provide volume purchase pricing: Discount %	Offering 6% Off Manufacturers MSRP when you purchase more then 10 units of the same model. Offering 6% off all parts needed for the installation of the Appliances & Kitchen Equipment.
2.4.21 Additional Manufacturers: Please provide volume purchase pricing - Discount %	Includes 5% Off Manufacturers MSRP for any Manufacturers appliances & kitchen equipment. Offering 5% off all parts needed for the installation of the Appliances & Kitchen Equipment.

**4) P.C. Richard & Son Long Island Corporation DBA P.C. Richard and Son**

1574 Boston Post Road  
Milford, CT 06460  
Contact: Bruce Hosenbold  
Phone: 631.843.4452  
Email: Bruce.Hosenbold@PCRichard.com

Payment Terms: Net 30

Discount List/Manufacturers

	<b>P.C. Richard and Son Long Island Corporation</b>
Group 2.3: Pricing: General	
2.3.1 Bidders shall submit the offered discount schedules based on Manufacturer (i.e., Frigidaire, Whirlpool, LG, etc. current list price less quoted discount = net price).	I understand
2.3.2 Discount Schedule: Bidders must supply a discount schedule for their entire appliance product line.	I understand
2.3.3 Discount Schedule: Bidders must be able to provide additional discounts on larger quantity purchases due to economies of scale.	I understand
Group 2.4: Pricing List: Manufacturers - Less Discount %	
2.4.1 GE: Discount %	20
2.4.2 Frigidaire: Discount %	20
2.4.3 Hotpoint: Discount %	20
2.4.4 Whirlpool: Discount %	20
2.4.5 LG: Discount %	20
2.4.6 Samsung: Discount %	15
2.4.7 Sharp: Discount %	20
2.4.8 Kenmore: Discount %	n/a - Sorry we do not carry Kenmore
2.4.9 Maytag: Discount %	20
2.4.10 Kitchenaid: Discount %	20
2.4.11 Bosch: Discount %	20
2.4.12 Jenn-Aire: Discount %	10
2.4.13 Wolf: Discount %	.1
2.4.14 Viking: Discount %	10
2.4.15 Sub Zero: Discount %	.1
2.4.16 Thermador: Discount %	10
2.4.17 Meile: Discount %	0 - Sorry we cannot offer a discount on Miele
2.4.18 Speed Queen: Discount %	n/a - Sorry we do not carry Speed Queen, but may carry them in near future.
2.4.19 Additional Manufacturers: Discount %	Haier 20%, Monogram 10%, Amana 20%, Electrolux 10%, Vintec 10%, Blomberg 20%, Bertazzoni 20%, XO 20%, Zephyr 10%, U-Line 10%, Liebherr 10%, Fisher Paykel 10%, DCS 10%, Broan 10%, Avanti 10%, Premier 10%, Beko 10%.

2.4.20 Please provide volume purchase pricing: Discount %	Not guaranteed but possible based on negotiable criteria
2.4.21 Additional Manufacturers: Please provide volume purchase pricing - Discount %	Not guaranteed but possible based on negotiable criteria

**Purchasing Contact:**

Kristin Allen  
Purchasing Agent  
Email: [kristin.allen@uconn.edu](mailto:kristin.allen@uconn.edu)

**Purchasing Contact:**

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Purchasing Agent  
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Jenn Goodwin  
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